



Membership Agreement

The Efficient Windows Collaborative (EWC) is an unincorporated consortium of manufacturers and other interested parties dedicated to increasing the market share of high-efficiency window products. Administered by the Alliance to Save Energy, in cooperation with Lawrence Berkeley National Laboratory, the University of Minnesota and other organizations active in the fenestration efficiency field, the Collaborative offers its members certain benefits, and also requires certain commitments. This agreement defines these benefits and commitments.

Membership

Members may participate in one of three categories:

1. **Manufacturers**—producers of whole fenestration products such as windows, doors and skylights.
2. **Suppliers**—producers and suppliers of components such as glazing, lineals, spacers, and other components of the fenestration product.
3. **Affiliates**—non-manufacturing interested parties such as trade associations, utilities, consultants, and government agencies.

The EWC maintains two levels of membership: charter membership and regular membership. Charter members are defined as those who signed this agreement by November 1, 1997.

Member benefits include:

1. Access to Motivated Customers

- Motivated customers are directed to your products through the EWC web site (more than 40,000 visitors per month).
- The EWC site educates visitors about the tax credit for energy-efficient replacement windows and informs about eligible products from our members.
- The Window Selection Tool www.efficientwindows.org/selection.cfm shows the benefits of efficient windows and links directly to EWC member company products.

2. Increased Visibility

- EWC member names are included in membership lists, but not on letterhead or other media.
- EWC promotes ENERGY STAR labeled and NFRC-certified products, helping EWC members capitalize on participation in these programs.
- EWC and members join in promoting societal goals such as energy savings, sustainable building design, and high customer value.

3. Profit from Outreach and Education

- Upon member request, EWC will print and send fact sheets, brochures, and other information material for company use.
- At an additional cost, EWC will develop customized education materials for specific manufacturers, regions and audiences or provide workshops and training to company staff and customers.

4. Advancing the Window Market

- EWC members partake in a shared investment with the rest of the industry and the Department of Energy in promoting high performance products important to sustainable industry growth.
- EWC members help us advocate for the development and implementation of utility and state incentive programs for efficient windows, doors and skylights.

Membership Commitments

EWC members agree to the following commitments:

- Agreement to use NFRC labeling on at least 50% of products by the end of the 1st year of EWC membership.
- Agreement to use NFRC labeling on at least 90% of products by the end of the 2nd year of membership.
- Support of EWC initiatives through membership dues (see below).
- Participation in EWC initiatives as appropriate.
- Use of ENERGY STAR labels on qualifying products.

NFRC labeling and ENERGY STAR requirements apply to manufacturers only.
The EWC management may develop other commitments.

EWC Membership Dues Levels

Below is the breakout of the annual dues levels (\$1000, \$750, \$500 or \$250). Invoices are sent out at the beginning of each year. For new members joining the EWC, dues are prorated for that year.

Manufacturers

Producers of whole fenestration products such as windows, doors and skylights.

Annual dues level depends on the manufacturer's annual sales volume:

- Large manufacturers (more than \$50 million annual sales): \$1000
- Mid-sized manufacturers (\$5 million-\$50 million annual sales): \$750
- Small manufacturers (less than \$5 million annual sales): \$500

Each subsidiary to be listed as an EWC member in addition
to the primary company: \$125

Suppliers

Producers and suppliers of components such as glazing, lineals, spacers, and other components of the fenestration product.

- Large suppliers (more than \$100 million annual sales): \$1000
- Mid-sized suppliers: (\$10 million-\$100 million annual sales): \$750
- Small suppliers: (less than \$10 million annual sales): \$500

Affiliates

Non-manufacturing interested parties such as trade associations, utilities, consultants, and government agencies.

- Mid-sized and larger companies (home improvement, architects, etc.): \$500
- Small businesses
(home improvement, etc. with less than \$1 million annual sales): \$250
- Non-profit organizations (energy efficiency or trade associations, etc.): no fees



To Become an EWC Member:

Select the applicable membership category, complete contact information and signature below.

1. Manufacturer

- Large manufacturer (more than \$50 million annual sales)
- Mid-sized manufacturer (\$5 million-\$50 million annual sales)
- Small manufacturer (less than \$5 million annual sales)

2. Supplier

- Large supplier (more than \$100 million annual sales)
- Mid-sized supplier (\$10 million-\$100 million annual sales)
- Small supplier (less than \$10 million annual sales)

3. Affiliate

- Mid-sized or larger company
- Small businesses with less than \$1 million annual sales
- Non-profit organization

The signatures below constitute consent to the terms of this Agreement.

For the EWC:

Name: Nils Petermann
 Title: Project Manager
 Organization: Alliance to Save Energy

Address: 1850 M Street, NW
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 Washington, DC 20036
 Phone: 202/530-2254
 Fax: 202/331-9588
 e-mail: npetermann@ase.org
 Web site: www.efficientwindows.org
 Signature: _____
 Date: _____

For the Member:

Name: _____
 Title: _____
 Organization: _____

 Address: _____

 Phone: _____
 e-mail: _____
 Web site: _____
 Signature: _____
 Date: _____

Also include additional contacts from marketing and other departments to receive informational mailings related to efficient windows.